



Agent Insider

Keeping you informed

2020 Agent Compensation Program for Individual and Family Plans

AvMed is pleased to announce the 2020 Agent Commission Schedule and New Business Bonus program.

AvMed kicks off OEP this year by offering our loyal Agent Partners more money and continued service excellence!

INDIVIDUAL AND FAMILY PLANS

	New Business	Renewals
	Payment Per Member Per Month	Payment Per Member Per Month
January	\$22	\$15
February - December	\$15	N/A

Commission Terms and Conditions:

For full details, refer to the Attachment A – Producer Agreement for Individual Products - Under Age 65, as well as the published 2020 Agent and Agency Incentive Program brochure. You will receive a copy of the updated Attachment A in the mail.

NEW SALES BONUS

Total # of New Members Per Agent Book	Bonus Amount Per Member
0-9	\$0
10-59	\$40
60-149	\$60
150+	\$80

Bonus Terms and Conditions:

- Eligible members are those with an original effective date of 1/1/20
- Bonus rate is determined by the total enrolled new IFP Members in the Agent of Record's book of business as of 1/31/20.
- A maximum payment of \$50,000 per agency applies. Although bonus payments will be paid to the designated agency/vendor number on file, totals for rate determination are at the Agent of Record level.
- The one-time bonus payment will be paid on April 15, 2020.
- Members terminating within 90 days of the effective date will not be eligible for the program.
- For full details, refer to the Attachment A – Producer Agreement for Individual Products - Under Age 65, as well as the published 2020 Agent and Agency Incentive Program brochure.

For questions on our new 2020 Individual and Family plans and Agent Compensation programs, please contact our Agent Sales Center at **800-461-2950** or email us at **AvMedAgentSupport@avmed.org**.
Hours: Monday–Friday, 9 am-8 pm; Saturday, 9 am-1 pm.



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