

# Agent Insider

Keeping you informed

## 2020 Large Group New Business Supplemental Bonus Program Extended through Quarter 2

AvMed is delighted to announce that the supplemental bonus opportunity for new Large Groups sold during the first quarter has been extended for the second quarter of 2020. This exciting supplemental bonus program is in addition to the current quarterly volume bonus program.

The supplemental bonus program applies to new business groups sold in Q1 and Q2 of 2020.

### Q1 & Q2 Supplemental Bonus for New Large Groups:

Eligible Employees	Payout per Group
51-99	\$2,500
100+	\$5,000

### EXTRA BONUS:

If your agency sells five or more large groups of 51 or more in the first quarter, we will pay a flat \$10,000 in addition to the per group payout total.

### Example:

Agency sells 5 groups (51-99) the Agency will get **\$22,500**.  
( 5 X \$2,500 = \$12,500 + \$10,000 = **\$22,500**)

### Terms and Conditions:

- Groups that qualify for the bonus are those with original effective dates of January 1 through June 30, 2020.
- Number of eligible employees will be determined based on a snapshot taken of active subscribers the last day of the group's effective month.
- The one-time bonus payment for Q1 will be processed June 15, 2020; and the one-time bonus payment for Q2 will be processed September 15, 2020.
- Groups terminating within 3 months of the effective date will not be eligible for the program.
- All other terms and conditions of the 2020 Agent and Agency Incentive program apply.

To learn more about AvMed's Supplemental Bonus Program for Large Groups, please contact your Large Group Sales Representative.